

SMALL BUSINESS EXCHANGE

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Weekly Publication 

August 30, 2018

High-Speed Rail Continues to Lead California and the Nation in Building a Clean and Green Transportation System

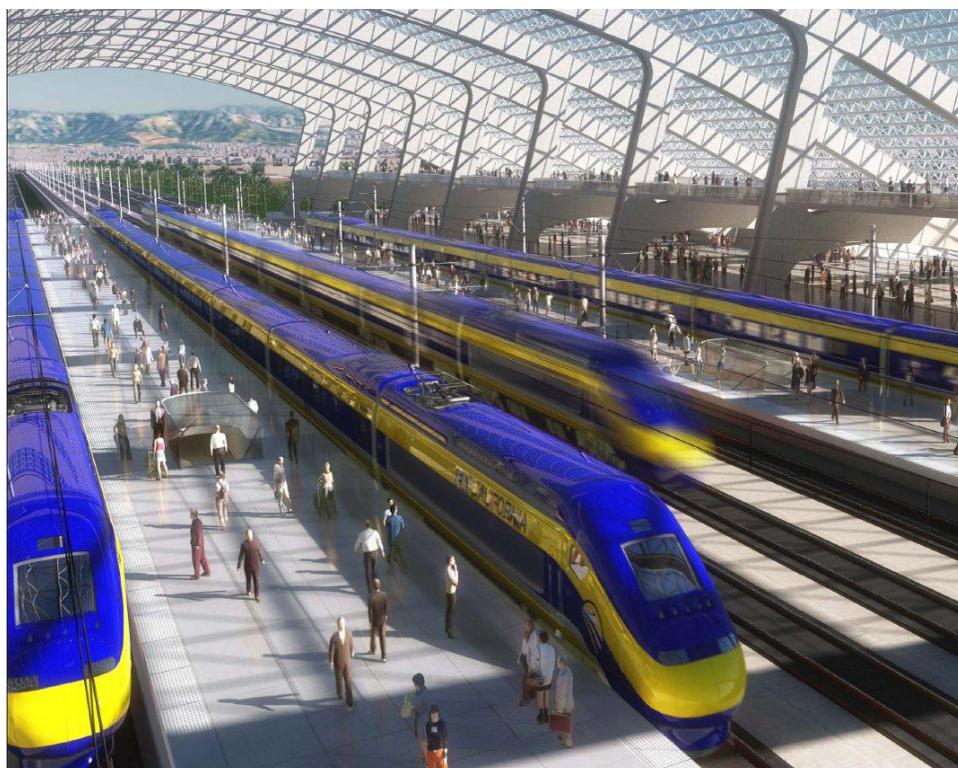


Image Credit: California High-Speed Rail Authority

The California High-Speed Rail Authority (Authority) issued its annual Sustainability Report, which details how the Authority is already putting sustainability into action. The report updates the progress made in 2017 and the results of our comprehensive approach to designing, constructing and operating high-speed rail in a sustainable manner. The report highlights accomplishments in each aspect of the Authority's Sustainability Framework.

“Our goal is to create the greenest infrastructure project in the nation, both in its operations and its construction,” said Authority CEO Brian Kelly. “Sustainability is at the core of our mission and is one of the values that guide our work. Sustainability is integral to our policies and to how we conduct our day-to-day business.”

“As a first mover in benchmarking its sustainability actions and performance, the Authority has demonstrated its commitment to ambitious leadership in helping the State accelerate the transition to a low carbon future,” said Rick Walters, GRESB Director Infrastructure.

This year's report highlights the Authority's actions to offset emissions, such as working with

Tree Fresno and Cal Fire to launch the Authority's Urban Forestry Program – elementary and middle-school students planted 200 trees at the West Fresno Middle School this year in the Central Valley. The Authority continues to follow green construction practices, such as requiring contractors to use clean diesel engines, recycling steel and concrete from construction and demolition materials, and diverting construction and demolition waste from landfills. This year's report also highlights the key roles that California small businesses from disadvantaged communities play in planning, designing and building the high-speed rail system.

Key sustainability accomplishments are presented in the report:

- Recycled 99 percent of all construction materials, including 100 percent of all concrete and steel, keeping 118,000 tons of waste material out of landfills.
- Continued use of Tier 4 equipment on our construction sites, reducing nitrogen oxide, carbon monoxide and particulate matter,

■ Continued on page 11

Small Business Index Shows Access to Capital is Strong Amid Record High Optimism

The Q3 MetLife & U.S. Chamber of Commerce Small Business Index (Index) released today indicates that the majority (69.7 percent) of small business owners have a positive outlook about their company and the small business environment in the United States. Their optimism continues to increase and overall business health is up one point from last quarter. The optimistic outlook, the current economic climate, and recent legislative reforms are creating a stronger environment for small business owners to grow their businesses.

“Small business owners continue to tell us that they are confident in the national small business environment, and, just as encouraging, most have confidence in their local environments as well,” said Jessica Moser, senior vice president for Small Business Solutions at MetLife. “This bodes well for the U.S. economy, as small businesses are consistently an engine for growth all across the country: purchasing equipment and inventory, paying taxes, and employing ever-increasing numbers of individuals.”

This is the sixth consecutive quarter the Index has risen and year over year the Index score has increased by 7.4 points. The rise in optimism reflects a rebound in national economic outlook and denotes the highest levels in the history of the survey.

Amid the general optimism, access to capital is strong. However, that access differs across all small businesses. Less than one-quarter (23 percent) of small businesses report that it is hard to obtain financing, but opinions vary based on recent experience with the financing process. Those having sought financing in the last year are twice as likely (41 percent) to report that getting access to credit is difficult than those that have not tried (20 percent). Businesses that have applied for credit at some point in the past, rather than in just the past year, were more likely to say it is easy to obtain financing (70 percent) rather than difficult (24 percent).

“After the 2008 financial crisis there was a decline in small businesses' access to capital. Recently, Congress took steps to make it easier

for small businesses to get capital,” said Tom Sullivan, U.S. Chamber vice president of small business policy. “We are moving in the right direction, but more policies that ease small businesses' access to financing need to occur to ensure this vital sector of our economy continues to grow, create jobs, and positively impact communities across the country.”

Small businesses that report to be in good health and those that stated they were not in good health were equally likely to have sought financing in the past year. The 71 percent of small business owners who say their operation is in good health indicate it was easy to obtain financing or credit, while only 40 percent of those in not good health indicate the same. Businesses in not good health are more likely to receive only a partial amount (41 percent) or be rejected altogether (25 percent), than those in good health (10 percent and 8 percent, respectively).

The longer a small business has been in operation, the more likely it is to receive the full

■ Continued on page 11

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Community Outreach

West Valley College, Home Shopping Network and Silicon Valley SCORE launch Big Opportunity for Small Business

SCORE, the nation's largest network of volunteer, expert business mentors, has partnered with Home Shopping Network (HSN) and the Center for Entrepreneurship at West Valley College to sponsor a Northern California (NorCal) initiative to prepare entrepreneurs to present their products on HSN's new program, "American Dreams" and launch them into a new level of success. The program has been previously offered in Salt Lake City, UT; Anchorage, Alaska; Washington DC; and Nashville, TN.

On Saturday, September 15th from 9:30AM to 3:30PM at West Valley College in Saratoga, CA there will be a free information session about this opportunity. If you have a product, take advantage of this opportunity! Go to www.scoreyourdream.org to register. This information session will provide important detailed information to help you get the greatest benefit from the American Dream event. It will assist entrepreneurs and product sellers in presenting their products to the Home Shopping Network through participation in the American Dream process.

In the morning **Ron Baron**, past-President of SCORE, Salt Lake will present **HSN American Dreams - The Opportunity, Application Process, and Success Stories**. Ron developed the Home Shopping Network – American Dream/SCORE relationship to assist entrepreneurs in gaining access to a major sales opportunity.

In the afternoon **Corissa Saint Laurent** from **Google** will present **Reach Customers Online**. She will discuss building and managing your digital storefront using Google tools to help your business survive and thrive online. Then **Peter MacDonald** from **IDEO** will discuss **Human-Centered Design**, a creative approach to problem solving that starts with people and arrives at new solutions tailored to meet their needs.

During the second event in November at West Valley College entrepreneurs will have the opportunity to pitch their products directly to HSN executives. All SCORE chapters in Northern California will provide the required support to enable the participants to be successful.

Both events are designed to dovetail into the "American Dreams" mission of helping launch entrepreneurs to a new level of success. Select participants will go on to be featured on "American Dreams," promoting their products to HSN's audience of 96 million households.

These events are not-to-be-missed opportunities for any budding entrepreneur in Northern California.

About American Dreams

Home Shopping Network (HSN) has begun airing a new show, "American Dreams", designed to feature entrepreneurs and their products. During each 30-minute segment, the entrepreneurs are interviewed and their products are then promoted for sales on the same show. The show currently airs weekly and HSN hopes to increase its' frequency. That is why HSN is working with SCORE to identify makers and entrepreneurs with interesting products to promote.

About West Valley College

Located in the heart of Silicon Valley, West Valley College is surrounded by community support in terms of experienced entrepreneurs willing to coach and mentor students, non-profit organizations (i.e., SCORE) eager to get involved, and dedicated faculty focused on student success. It's about helping students create a future for themselves so they can contribute to a world that needs their talents, drive and enthusiasm.

About SCORE

SCORE is a nonprofit association dedicated to helping small businesses grow and achieve their goals through education and mentorship. For over 50 years, SCORE has been supported by the U.S. Small Business Administration (SBA). With over 10,000 volunteers nationwide, SCORE is able to deliver free mentoring services and very low-cost workshops.

SOURCE: <https://siliconvalley.score.org/>



Smart Ways TO WORK

by Odette Pollar

Chaos Everywhere: How to Help Disorganized Co-Workers

Has this ever happened to you? Entering your colleague's office and asking for a piece of information, produces a long wait filled with frantic searching sounds and paper shuffling. Amidst heavy sighs it is not unusual to be asked to return later once the errant item has been unearthed. Disorganization can be frustrating for the person with the paper pile as well as the poor soul waiting for the document. Whether this is an associate, a vendor or your boss, you must be able to deal with another person's lack of organization.

Since getting irritated simply ages you but does not help, try these suggestions:

Package information for the disorganized person. A series of individual communications is easily lost. Place all of the information related to an issue in a folder, envelope or brightly colored container. This will help them keep like things together.

Allow extra time. Do not wait until the last minute to request information, a meeting or a report. For a meeting you request, allow an extra half-hour in your schedule to accommodate their possible tardiness. Similarly, if you need a decision next week let your co-worker know several days in advance. Lead time and reminders are helpful.

Focus on the positive. Your disorganized colleague does have skills and excels in other areas. Be sure to compliment them on what they do well and do not become preoccupied with their weaknesses. Your colleague may be a genius at sales analysis, but poor at organizing paper. Be creative about finding ways to build on that person's strengths. Evaluate your tasks with a view to giving some of them to your colleague

in areas where they can shine and reciprocate by taking some of their tasks that are easier for you.

Identify motivations. Sometimes disorganization hides an underlying problem or concern. Is it the statistics involved with the monthly reports or something requiring a personal confrontation? Once you can identify the problem you are in a better position to offer assistance.

Be clear - subtle hints, broad swipes, or humorous asides are often ineffective with a chronically disorganized person. Be direct and frank about the effect that the disorganization has on you. Ask about ways you can assist him/her in getting items to you promptly. If asked to help, be persistent and set up a schedule to work with the person. A single conversation or suggestion is not as helpful as setting up a three-month plan where you will check on progress every Friday.

Promote learning. Many people need to learn organizational skills. Circulate literature about organizing, classes and resources around the office. Mention these at a staff meeting. To keep everybody interested and enthusiastic about getting or-

ganized, try spending five minutes at the end of the meeting discussing one thing people have done in the last week to organize or streamline their work.

Offer assistance in planning and setting priorities. Providing help to a co-worker in ranking tasks will help that person focus on the things that are truly important. On large team projects, offer help with planning them out in detail. Meet weekly to go over the key items that need to be completed over the next five days.

Anticipate problems. You can probably predict your colleagues' patterns -- when and where the shortfalls are likely to occur. For those who habitually underestimate the time projects take suggest an earlier start time. Set deadlines for major pieces of the project, not just the final due date. When getting a prompt response is difficult, wherever possible send memos or make calls indicating that you will move forward unless you hear otherwise by a certain date. This way they need only respond if there is a problem. Concentrate on systems or processes you can both follow to make your interactions smoother.

■ **Continued on page 5**

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Access to Capital

What are the different ways corporations can raise capital?

[Originally posted on www.investopedia.com]

By Claire Boyte-White,

A: There are two types of capital that a company can use to fund operations: debt and equity. Prudent corporate finance practice involves determining the mix of debt and equity that is most cost-effective.

1. Debt Capital

The most common types of debt capital are bank loans, personal loans, bonds and credit card debt. When looking to expand, a company can raise additional capital by applying for a new loan or opening a line of credit. This type of funding is referred to as debt capital because it involves borrowing money under a contractual agreement to repay the funds at a later date.

With the possible exception of personal loans from very generous friends or family members, debt capital carries with it the additional burden of interest. This expense, incurred just for the privilege of accessing funds, is referred to as the cost of debt capital.

Assume a company takes out a \$100,000 business loan from a bank that carries a 6% annual interest rate. If the loan is repaid one year later, the total amount repaid is \$100,000 * 1.06, or \$106,000. Of course, most loans are not repaid so quickly, so the actual amount of compounded interest on such a large loan can add up quickly.

The accumulation of interest is one of the drawbacks of debt capital. In addition, payments must be made to lenders regardless of business performance. In a low season or bad economy, a highly leveraged company may have debt pay-

ments that exceed its revenue. However, because lenders are guaranteed payment on outstanding debts even in the absence of adequate revenue, the cost of debt capital tends to be lower than the cost of equity capital.

2. Equity Capital

Equity capital is generated by the sale of shares of stock. If taking on more debt is not financially viable, a company can raise capital by selling additional shares. These can be either common shares or preferred shares.

Preferred shares are unique in that payment of a specified dividend is guaranteed before any such payments are made on common shares. In exchange, preferred shareholders have limited ownership rights.

The primary benefit of equity capital is that, unlike debt capital, the company is not required to repay shareholder investment. Instead, the cost of equity capital refers to the amount of return on investment shareholders expect based on the performance of the larger market. These returns come from the payment of dividends and a healthy stock valuation. The disadvantage to equity capital is that each shareholder owns a small piece of the company, so business owners are beholden to their shareholders and must ensure the business remains profitable to maintain an elevated stock valuation while continuing to pay any expected dividends.

Because preferred shareholders have a higher claim on company assets, the risk to preferred shareholders is lower than to common shareholders, who occupy the bottom of the payment food chain. Therefore, the cost of capital for the

Continued on page 5

SBE/DVBE Contractor Outreach Meeting

- **Project:** Highway 101 Managed Lanes Project (CM/GC)
- Contract No. 04-1J56CM
- SBE and DVBE goals still being determined by Caltrans
- **Date:** Thursday, September 11, 2018 1000-1200
- **Location:** Hyatt Regency, 1333 Bayshore Highway, Burlingame
- **Project Description:** The Project is located within the cities of South San Francisco, San Bruno, Millbrae, Burlingame, San Mateo, Foster City, Belmont, San Carlos, Atherton, Menlo Park and East Palo Alto in San Mateo (SM) County, and Palo Alto in Santa Clara (SCL) County and would implement approximately 22 miles of Managed Lanes in each direction. This will be done by converting the existing HOV lanes from San Antonio Road (SCL PM 50.6) to Whipple Avenue Interchange (SM PM 6.3) and constructing a new lane from Whipple Avenue Interchange (SM PM 6.3) to north of I-380 (PM 20.8). By utilizing a continuous access design, the managed lanes (High-Occupancy Toll) will be contiguous/non-separated from the general purpose lanes without designated ingress and egress locations. The managed lane will be 12 feet wide and delineated using a skip stripe pavement marking.

THE DISADVANTAGED BUSINESS ENTERPRISE SUPPORTIVE SERVICES (DBE/SS) NORTHERN REGION PROGRAM

We're here to help you win contracts!

Enroll in our no-cost program to receive:

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- One-on-one counseling
- Customized bid matching
- Construction specific workshops
- Contract compliance assistance
- Assistance with bid proposals/submittals

To qualify for this no-cost program, your business must be:

- An existing DBE located within the orange service area to the left which includes Caltrans districts 1, 2, 3 and 4

To apply: Contact Staci Richardson at 916-619-8228 or staci@norcalptac.org to schedule a needs assessment.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534 or visit us at www.sbeinc.com



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California Sub-Bid Request Ads



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS

Survey, Electrical, Fencing, Masonry, AC Paving

SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

HI-Desert Water District Wastewater Reclamation Project Phase 1 Collection System

Bid Package B2 Barron Pump Station

Located in Yucca Valley, San Bernardino County, California

HI-Desert Water District

BID DATE September 11, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



Requests quotes from qualified and certified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS

Aluminum Signs, Asphalt Paving, Biologist, CAS, Clear & Grub, Coldplane AC, Concrete Flatwork, Concrete Structures, Electrical, Traffic Signals, Erosion Control, Fencing, Landscaping/Irrigation, Rebar, RSP, Rumble Strip, Striping, Signage, Survey, Testing

SUPPLIERS

Aggregate Base, Asphalt Concrete, Asphalt and Concrete Dump Fees, Rock, Erosion Control BMPs, Backfill Sand, Concrete, CSP, HDPE, K-Rail, PCMS, Rip Rap/Rock Slope Protection

CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM MARKET STREET TO 0.1 MILE SOUTH OF BUTTE VISTA DRIVE.

District-County-Route-Post Mile: 03-Col-20-31.7/32.9

Contract No. 03-2F9804 ACSB1NH-P020(187)E

DBE Goal 12%

BID DATE September 12, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN BUILD TRADES ONLY:

Exterior Building Maintenance / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar Hot Water

BALBOA PARK UPPER YARD - DESIGN BUILD BID

2340 San Jose Ave, San Francisco CA

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 8/31/18 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD TRADES ONLY:

Fire Sprinklers / Solar Hot Water

735 DAVIS - DESIGN BUILD BID - SELECT TRADES

735 Davis St, San Francisco, CA 94111

This is a SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/20/18 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:
Colby Smith at estimating@cahill-sf.com,
(415) 677-0611.

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD TRADES ONLY:

Fire Sprinklers / Solar Hot Water

88 BROADWAY - DESIGN BUILD BID - SELECT TRADES

88 Broadway, San Francisco, CA 94111

This is a SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/20/18 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:
Colby Smith at estimating@cahill-sf.com,
(415) 677-0611.

Pacific Structures is seeking qualified and certified **MBE/WBE/SBE/LBEs** Subcontractors, Suppliers, for the project below:

160 Folsom - 40 Story Condominium
Location: 160 Folsom, San Francisco, CA 94105
Bid Due Date: September 1, 2018

Description of work: Pumping/ Placing/ Finishing for Pads, Curbs, and Built-up Slabs

Pacific Structures
3004 16th Street • San Francisco, CA 94103
Phone: (415) 606-3572
Contact: Natalie Besser
Email: Natalie.Besser@pacific-structures.com
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and Suppliers



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SBE Newspaper boasts a weekly readership of **75,000**
SBE Delivers competent, competitive, and certified subcontractors,
vendors, and suppliers

Contact us at 800-800-8534 or sbe@sbeinc.com

California Sub-Bid Request Ads

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard
Dublin, CA 94568-2909
Phone: (925) 829-9220
Estimator: ERIC ALLRED
Website: www.desilvagates.com

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

PLOT 40/41 400 HZ AND PC AIR SYSTEM INSTALLATION PROJECT
Contract No. 11302.61, AIP No. 68

OWNER:
CITY AND COUNTY OF SAN FRANCISCO
San Francisco International Airport
674 West Field Road, Level 1, Room 1A,
San Francisco, CA 94128

BID DATE:
SEPTEMBER 5TH, 2018 @ 2:00 P.M.

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: COLD PLANE, ELECTRICAL, PCC PAVING, ROADWAY EXCAVATION, SAWCUTTING, STRUCTURAL BACKFILL, SURVEY/STAKING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS P-209 BASE MATERIAL, HOT MIX ASPHALT (P-401) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.



Gallagher & Burk, Inc.
344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Jim Yackley
Website: www.gallagherandburk.com

Gallagher and Burk, Inc. is soliciting for DBE for the following project.

SHATTUCK RECONFIGURATION AND PEDESTRIAN SAFETY PROJECT
DISADVANTAGED BUSINESS ENTERPRISE
GOAL ASSIGNED IS 13%

OWNER: CITY OF BERKELEY,
1947 CENTER STREET, BERKELEY, CA 94704
BID DATE: September 11th, 2018 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Irrigation, Landscaping, Minor Concrete, PCC Paving, Roadway Excavation, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Asphalt Oil.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

Chaos Everywhere: How to Help Disorganized Co-Workers

Continued from page 2

Combat indecision - disorganized people often have difficulty making decisions. Offering too many choices can create paralysis. Limit choices of hotel locations for the conference to three or four only. Keep the pros and cons list of each site short as well.

Praise often. Change is difficult. When you see progress, say something. Whenever you get a report early, offer your appreciation. Even if the step is a small one, they add up to big changes.

SOURCE: www.smartwaystowork.com

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 20 STATE HIGHWAY IN YUBA COUNTY ABOUT 6 MILES EAST OF MARYSVILLE FROM 0.1 MILE EAST OF LOMA RICA ROAD TO 0.2 MILE WEST OF SPRING VALLEY ROAD - CONTRACT 03-2F3204
Federal Aid Project No. ACSB1NH-P020(186)E
Disadvantaged Business Enterprise Goal Assigned is 11%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816
BID DATE: OCTOBER 3rd, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Biologist Consultant, Clearing and Grubbing/Demolition, Concrete Retaining Wall, Construction Area Signs, Electrical, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, Roadside Signs, Rumble Strip, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 20 - CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM MARKET STREET TO 0.1 MILE SOUTH OF BUTTE VISTA DRIVE

Contract No. 03-2F9804,
Federal Aid Project No. ACSB1NH-P020(187)E
Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816
BID DATE: SEPTEMBER 12, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL FRAME COVER & GRATE, PAVEMENT MILLING, ROADSIDE SIGNS, SAWCUTTING, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



REGIONAL CONNECTOR CONSTRUCTORS SKANSKA TRAYLOR

Regional Connector Constructors JV of 444 South Flower Street, Suite 2200, Los Angeles, CA requests sub-bid quotes from all interested Subcontractor's, including certified DBE's, for

Track Construction on the Regional Connector Transit Corridor project.

Owner: LACMTA (Metro). Contract No. C0980 RFP No. 089RC
Bid Date: September 12, 2018 at 2:00 PM.

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/3e9effeacc849858>

Should you have any questions or desire to quote on this project, please contact Nicole Holliday, DBE Coordinator at (213) 407-8571 or Nicole.Holliday@Skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Regional Connector Constructors JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at <http://www.teamrcc.com>.

Regional Connector Constructors JV is an EEO/AA/Vet/Disability Employer.

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



What are the different ways corporations can raise capital?

Continued from page 3

sale of preferred shares is lower than for the sale of common shares. In comparison, both types of equity capital are typically more costly than debt capital, since lenders are always guaranteed payment by law.

SOURCE: www.investopedia.com

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- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

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San Francisco, CA 94107
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com

Success Stories

There's Nothing Fishy About Mellish Island's Success

Finding and harvesting sea cucumbers takes some effort. These bottom-feeding creatures – affectionately dubbed the “janitors of the ocean” by Popular Science – aren't the prettiest fish in the sea. But they are increasingly among the most coveted, and well worth the sea-scraping exploration.

The founders of Mellish Island, a San Dimas, California-based processor of sea cucumbers, recognized the desirability of these echinoderms upon the company's founding in 2010. But recognizing the interest in sea cucumbers from health-conscious Chinese consumers couldn't have predicted how successful the business would grow to be.

The first four years featured steady but restrained growth. In 2010, Mellish Island opened branch offices in Harbin, Changchun and Shenyang, setting the stage for an exporting model that leveraged the company's Southern California location with the Chinese market's taste for the flavorless but nourishing sea cucumbers. The following year, Mellish Island set up a processing factory in the U.S., secured FDA lab testing and certification, and received an export license for its original packaging of the sea cucumber.

“Mellish Island harvested the fresh seafood for production in the U.S., packaged the products and sent them back to the China market,” said Henan Li, the project manager at the Sacramento MBDA Export Center who has worked with Mellish Island for more than two years. “They were initially working with trade shows and business leads; we were helping them to identify the marketing strategy and growing exposure of the brand through our networking events in the U.S. and China.”

The next two years saw Mellish Island open franchises in Chinese supermarkets, expand its San Dimas facility, fine-tune its distribution strategy, and – perhaps most importantly – initiate its first U.S. tour. Already established as the largest wild sea cucumber handling and processing facility in North America, Mellish Island leaders decided that it was time to grow more rapidly.

“Mellish Island hosts tourists' groups with the idea of showing them its Nature Product Showcase,” Li said. “The idea [we had at MBDA] was to connect with Chinese tourist groups ... and allow tourists to see and listen to lectures on how Mellish Island harvests sea cucumbers and processes them.

There's a nice showroom for tourists to see how the sea cucumbers are made, from fresh to processed. It's a very unique value for tourists. More and more [tourist] agencies are coming to visit the factory.”

The Natural Product Showcase welcomed select U.S. food and beverage manufacturers to Mellish Island's 5,000 square-foot observation hall and 3,000 square-foot product showcase and tasting room. Sellers who came to the San Dimas facility were then able to market their products to Chinese inbound tourist groups, who could purchase products directly from the factory and then export to China. With the MBDA Export Center's support, Mellish Island offered recommendations on sales and packaging strategies, market analysis (including real-time surveys from consumers), and finally, the proper distribution channels to follow Mellish Island's lead in becoming a successful U.S.-based exporter to China.

“We actually recruited 10-to-12 companies who showed interest in participating in the project and were interested in exporting to China,” Li said. “This is a good pipeline without leaving the U.S. and making that initial contact. We will continue to

push this whole project and help Mellish Island to find more suppliers in the future.”

The next step for Mellish Island in growing its business-to-consumer exporting model is to expand beyond manufacturing and position itself as more of a distributor. Mellish Island currently has 17 flagship destination stores, plus 100 smaller retail shops spread throughout China. And perhaps most importantly, it has found the right formula for bridging the gap between American food and beverage manufacturers and the health-crazed Chinese market – all thanks to the bottom-dwelling sea cucumber.

“We are blessed to have connected with the Sacramento MBDA Export Center,” said TJ Wu, Mellish Island's Chief Operating Officer. “Starting from the trade mission to China and establishing our Natural Product Showcase, they have been a tremendous help. They provided assistance on business development, marketing, practical knowledge of small business landscape, and everything in between. Our success is due to the efforts and hard work by the Sacramento MBDA Export Center.”

SOURCE: www.mbda.gov

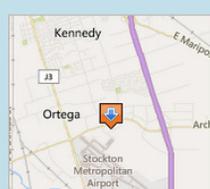
Events and Seminars




Caltrans District 10 - Procurement Fair - Get Connected 2018

When
Thursday, September 13, 2018 from 8:00 AM to 12:00 PM PDT
[Add to Calendar](#)

Where
Robert J Cabral Agricultural Center
2101 East Earhart Avenue
Stockton, CA 95206



Driving Directions

Contact
Bob Adams - Small Business Liaison
Caltrans District 10
209-948-7855
bob.adams@dot.ca.gov

Caltrans DISTRICT 10 PROCUREMENT FAIR GET CONNECTED 2018

Get Your PRIORITY BIDDING

We Want to Buy From You!

Caltrans District 10 in partnership with the San Joaquin Public Agency Consortium (SJPAC) will have buyers on-site to obtain bids from state certified small businesses. Priority bidding opportunities are available to showcase your goods and services to Caltrans buyers. Bring business cards, flyers, and any other information that describes your products or services.

Priority Purchase Options will be given to vendors who attend the fair and network with our buyers, this priority purchasing is good for 90 days after fair.

Thursday, September 13, 2018
8:00 a.m. to 12:00 p.m.

Robert J. Cabral
Agricultural Center
2101 E. Earhart Ave., Suite 100
Stockton, CA 95206

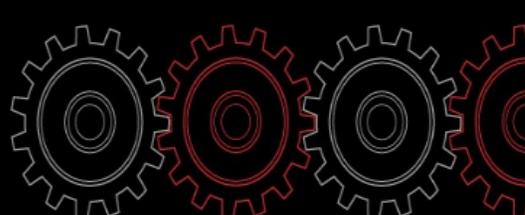
- List of bid items available
- Caltrans buyers on hand
- 90 Day Priority Bidding for attendees
- Small Business Workshops
- Information Panels
- Much More

Register Now: www.tinyurl.com/D10ProcurementFair
For more information contact: Bob.Adams@dot.ca.gov



MetroConnect

Our commitment to small business success.



How to Do Business with Metro Workshop

The Metro Diversity and Economic Opportunity Department invites you to attend our monthly "How To Do Business with Metro Workshop," conducted every 2nd Tuesday. This two-hour orientation provides information on Metro's certification program, vendor registration, contract look-ahead schedules and other useful information. Each month, we invite a Prime Contractor who is looking for small business partners, to address those present. Before the Workshop begins, Procurement Contract Administrators from Vendor/Contract Management are available to assist you as you explore future contract opportunities. If you want to understand the process, or have questions about the Programs we offer, we are here to guide you.

September 11, 2018 (Tuesday)

- **8:30am:** Registration & Check-In
- **9:00am:** Small Business Networking Session/Contract Administrators & other Metro staff
- **9:30am:** Program Begins - Metro Board Room

Guest Speaker

Tony Rahimian, Vice President, Sr. Program Manager, HDR.



California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, Sub-contractors, Material suppliers, and Trucking for the following project:

Contract No. 06-0Q2804

RECONSTRUCT LANES AND SHOULDERS WITH CRCP, MODIFYING ELECTRICAL SYSTEM CONSTRUCTION ON STATE HIGHWAY IN KERN COUNTY IN BAKERSFIELD ON ROUTE 99 FROM 0.3 MILES SOUTH OF PALM AVENUE OVERCROSSING TO BEARDSLEY CANAL BRIDGE AND ON ROUTE 178 AT ROUTE 99/178 SEPARATION.

Bid Closing Date: September 5th, 2018 @ 2:00 PM

Please come meet the B&W Team at the Mandatory Pre-bid July 19th @ 10:00 am
1824 Norris Rd., Bakersfield, CA

DBE GOAL: 16%

CONTACT:

Robert Rosas
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- AC DIKE
- AGGREGATE BASE & ASPHALT PAVING
- AGGREGATE SUPPLY
- ASPHALT OIL SUPPLY
- CLEAR AND GRUB
- CONCRETE AGGREGATE SUPPLY
- CONCRETE BARRIER TYPE 26A
- CONCRETE BARRIER TYPE 60
- CONCRETE CEMENT SUPPLY
- CONCRETE PAVEMENT MATERIALS
- CONSTRUCTION AREA SIGNS
- CONTINUOUSLY REINFORCED CONCRETE PAVEMENT (CRCP)
- DEMOLITION
- DRILL AND BOND DOWELS
- EARTHWORK/GRADING/RDWY EXC.
- ELECTRICAL
- EROSION CONTROL
- FENCE
- GROUND ANCHOR - SUBHORIZONTAL
- IMPORT BORROW
- IRRIGATION - PERM & TEMP
- JOB SITE MANAGEMENT
- JOINT SEAL
- JOINTED PLAIN CONCRETE PAVEMENT
- K-RAIL
- LANDSCAPE
- LEAD COMPLIANCE PLAN
- METAL BEAM GUARD RAIL
- MINOR CONCRETE
- PERMANENT STRIPING/MARKING
- REBAR
- REMOVE CONCRETE PAVEMENT
- REMOVE CULVERT
- REMOVE/ADJUST INLETS
- ROADSIDE SIGNS
- ROCK SLOPE PROTECTION
- SAW CUT GREENSAW
- SHOTCRETE
- SIGN STRUCTURES
- STREET SWEEPING
- STRUCTURE CONCRETE - RETAINING WALL
- SURVEYING
- SWPPP
- TEMPORARY STRIPING
- TRAFFIC CONTROL
- TRUCKING
- UNDERGROUND - STORM DRAIN

For the complete list of the Actual Project Bid Items go to:
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=06-0Q2804>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

CEMOF FACILITY IMPROVEMENTS FOR PENINSULA CORRIDOR ELECTRIFICATION PROJECT (PCEP) • CONTRACT #18-J-C-071
Bids: 09/28/18 @ 2 PM
SUBCONTRACTING GOAL - DBE - 16%

DEMO; SITE CLEARING; DEWATERING; EARTHWORK; AGGREGATE BASE COURSES; UNDERGROUND DUCTWORK & STRUCTURES; UTILITY GRADE ADJUSTMENTS; STORM DRAINAGE SYSTEMS; STATION PLATFORMS, SIDEWALKS, CURBS & GUTTERS, ASPHALT PAVING; PAVEMENT STRIPES & MARKINGS; CHAIN LINK FENCE; CONCRETE; REBAR; CONC MASONRY UNIT; MTL FAB; STRUCTURAL STEEL; HANDRAILS & RAILINGS; JOINT SEALANTS; MEMBRANE WATERPROOFING; PAINTS/COATINGS; MANUFACTURED PARTS STORAGE WAREHOUSE; INDUSTRIAL FURNISHINGS; PREFAB OFFICE BLDG; MECHANICAL; PACKAGED HTG & COOLING UNITS; ELECTRICAL; PANTOGRAPH INSPECTION SYSTEM; TRACKWORK; CONC CROSSTIES & RAIL FASTENER ASSEMBLIES; RAIL; TRACK REMOVAL/SALVAGE; TRACK CONSTRUCTION; FLASH BUTT RAIL WELDING; BALLAST & WALKWAY AGGREGATE

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Turner Construction Company
Request for Qualification (RFQ) and Invitation to Bid (ITB)
RFQ/Bid Period: August 6, 2018 – August 27, 2018

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following Public Works project:

Skyline College
Bid No. 86735
Boiler Plant Project

Turner has been awarded this project for a new 1,500 GSF CMU boiler plant will be located within an existing parking lot at the South end of Skyline College campus. The boiler plant will replace the existing boiler plant located in Building 1 and will serve the whole campus. Construction is scheduled to start early 3rd quarter 2018 with completion in the middle of 2nd quarter 2019.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who are not pre-qualified will not be allowed to bid the project and their bids will be deemed non-responsive. Prequalification packages are encouraged to be submitted by August 13th 2018.

Turner is seeking RFQs and Bids for the following trade packages:

TRADE PACKAGE DESCRIPTION	EST. VALUE
<input type="checkbox"/> Selective Demo & Abatement	\$ 20,000
<input type="checkbox"/> Grading & Paving	\$40,000
<input type="checkbox"/> Site Utilities	\$ 200,000
<input type="checkbox"/> Site Concrete & Structural Concrete	\$160,000
<input type="checkbox"/> Masonry	\$125,000
<input type="checkbox"/> Structural Steel, Metal Decking & Misc Metals	\$75,000
<input type="checkbox"/> Roofing/Waterproofing	\$65,000
<input type="checkbox"/> Coiling Doors	\$15,000
<input type="checkbox"/> Painting	\$5,000

Prequalification: For information on how to Pre-Qualify with Turner, please contact Brittany Azevedo at 510.267.8231 or bazevedo@tcco.com.

Prevailing Wage: Pursuant to Labor Code Sections 1726-1861, et seq., including without limitation Labor Code Sections 1813 & 1776. Minimum wage rate for this project must comply with the current Highest General Prevailing Wage as determined by the State Department of Industrial Relations.

This is a Labor Agreement Project: This project is subject to the terms of the Program Stabilization Agreement (PLA) executed between the San Mateo County Community College District and the San Mateo County Buildings and Trades Council. Copies of the PLA are available on the District's Web at: <http://www.smccd.edu/facilities/community/>.

Plans and Specifications: Plans, Specifications, Requirements, and other job documents will be available August 6, 2018. Please go to <https://www.dropbox.com/sh/xmr2soerjpkxvqd/AACQYoyac4MPIVUwQSO03R3qa?dl=0> to access the documents.

Requests for Information: Pre-Bid Requests for Information (RFIs) are due Monday, August 13th at 2:00 p.m.

Emailed, faxed, or hand delivered bids are due no later than 2:00 p.m., MONDAY, August 27, 2018.

EMAIL TO: jervers@tcco.com
FAX TO: 510-267-8214
HAND DELIVER TO: Attn: Jennifer Evers
300 Frank H. Ogawa Plaza, Suite 510, Oakland, CA 94612

PROJECT: State Hwy Route 15, 52, 163, 805, San Diego, CA
Project # 11-419504

OWNER: CALTRANS - DBE GOAL 12%

BID DATE: SEPTEMBER 18TH, 2018 BID TIME: 2:00 P.M.

****Please respond by 5:00 p.m., SEPTEMBER 17TH, 2018****

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / IMPORT BORROW, BASES ASPHALT
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY / QC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- K RAIL
- CONCRETE SAWCKET & SEALING
- STREET SWEEPING
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- ROCK SLOPE PROTECTION
- STORMDRAIN / UNDERGROUND UTILITIES
- AGGREGATE SUPPLY / AGGREGATE BASE
- DEMOLITION / BRIDGE REMOVAL
- CONCRETE BARRIER

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com



California Sub-Bid Request Ads

DRAGADOS

3200 Park Center Dr., Suite 600 | Costa Mesa, CA 92626
 Bid Manager: Pablo Moreno
 TEL: (657) 229-7800 | pmoreno@dragados-usa.com
 Outreach: Arinda Cale
 TEL: (949) 239-2431 | acale@dragados-usa.com
 Equal Opportunity Employer
 Invitation to Bid

Subcontractors, Vendors, Material Suppliers, and Professional Services for:
JOINT WATER POLLUTION CONTROL PLANT EFFLUENT OUTFALL TUNNEL

OWNER: County Sanitation District No. 2
LOCATION: Los Angeles, California
OUR QUOTE DEADLINE: September 13, 2018, COB
BID DEADLINE: September 17, 2:00pm

M/WBE Participation is encouraged

Plans and Specifications are available free of charge

Quotes for Services & Supplies requested for the following items for bid including, but not limited to:

AC PAVING	FENCE & RAIL	SWPPP
AMENITIES	HAULING & DISPOSAL	TRAFFIC SIGNAL
BARRIER	INSTRUMENTATION & CONTROL	PAINTING/COATINGS
CONCRETE FLATWORK	SURVEYING	RCP/PVC
CONCRETE TUNNEL LINER	TRAFFIC CONTROL	REBAR INSTALLATION
DEMOLITION	STEEL TUNNEL LINER	SAND & GRAVEL
SUPPORT OF EXCAVATION	LANDSCAPING	SIGN STRUCTURE
TESTING	LIME TREATMENT	SIGNING & STRIPING
VIBRATION MONITORING	MISC. STEEL	SITE RESTORATION
DEWATERING	NOISE MONITORING	TEMPORARY SOUNDWALL
ELECTRICAL	POTHOLING	TRUCKING
EROSION CONTROL	QA/QC	

Subcontractors must be registered in good standing with the California Department of Industrial Relations (DIR) prior to submitting a bid for work on this project.

100% performance and payment bonds may be required for the full amount of the subcontract price. Dragados will assist with obtaining bonding, lines of credit, and insurance. Please Contact Arinda Cale if assistance is needed with regards to bonding & Insurance.

Dragados will analyze and consider each quote received, including those that are broken down into economically feasible units to facilitate bidding.

Dragados is committed to ensuring that subcontractors and vendors have the maximum opportunity to successfully perform on this project, and to making good faith efforts to utilize small, minority, women, disadvantaged and local business enterprises.



Barnard Bessac Joint Venture
DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

PROJECT:
Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water

Initial Publish Date: August 30, 2018
Proposal Deadline: October 1, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

OPPORTUNITIES INCLUDE (For October 1, 2018 Deadline):

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get you name on the bidders list:

Shannon Cozino: shannon.cozino@barnard-inc.com (site office)

Brittany McNamee: brittany.mcnamee@barnard-inc.com (HQ office)

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
 Phone (510) 777-5000 • Fax (510) 777-5099

LBE, DBE, MBE & WBE Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission
General Contractor: MWH Constructors & Webcor Builders
Southeast Treatment Plant Project Biosolids Digester Facilities – Site Demolition
Contract No. WW-647R

BID DATE: September 20, 2018 at 2:00PM

Email all quotes to northwest.estimated@shimmick.com

Contract Documents are subject to a non-disclosure agreement.
 Please contact Jamie Helmick at jhelmick@shimmick.com for more information.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (SRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB). The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information.

Subcontractors and Suppliers interested in this project may contact
 Jerry Blazek by email at jblazek@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Project: Joint Water Pollution Control Plant Effluent Outfall Tunnel

Owner: COUNTY SANITATION DISTRICTS OF LOS ANGELES COUNTY
Sub-Bid/Proposal Due Date: September 07, 2018 (so that all bids/proposals can be fairly evaluated)
Bid/Proposal Due Date: September 18, 2018 at 2:00 p.m.

Frontier-Kemper Constructors, Inc. Michels Corp, Tunneling Division is bidding/proposing the above project as a prime contractor and would appreciate quotes from DBE, WBE and OBE contractors and suppliers, including but not limited to the following work/services and/or materials:

Asphalt Paving	Monitoring	Reinforcing Steel Supply & Install
Cellular Grout	Ground Improvement	Security Guard
Commercial Diving	HVAC	Slide Gates & Stop Logs
Concrete Flatwork	Industrial Painting	Slurry Wall
Concrete Saw Cutting	Maintenance & Protection of Traffic	Sound wall
Damp Proofing	Miscellaneous Metals	Steel Pipe Welding
Demolition and Abatement	Noise & Vibration Monitoring	Steel Water Pipe (Welded)
Dewatering	Pavement Marking	Structural Concrete
Drilled Piers	Plumbing	Support of Excavation
Electrical Equipment & Controls	Post Tensioning	Survey
Erosion & Sediment Control	Precast Concrete Tunnel Liner	Trucking/Hauling Tunnel Spoils
Fence	Precast Manholes	Utility Installation
Form Rental	Quality Control Testing	Utility Location
Geotechnical Instrumentation &	Ready Mix Concrete	Valve Supply

Plans and specifications are available for inspection at our office Monday through Friday 8:00 AM to 5:00 PM.

Should you need any assistance in obtaining bonding or insurance, please feel free to call us.

DBE, WBE and OBE firms can also refer to the Small Business Administration (SBA) and/or the Federal Department of Transportation (DOT) Bond Assistance Programs.

We are an Equal Opportunity Employer and, as a matter of policy, encourage the participation of Small, Minority and Women Owned Business Enterprises.

All DBE and WBE firms must be certified under the one or more of the following certification agencies: California Unified Certification Program (CUCP), U.S. Environmental Protection Agency (USEPA), The Small Business Administration (SBA), Dept. of Transportation State Implemented DBE Certification Program (with U.S. citizenship), Tribal, State and Local governments, Independent private organization certifications by the bid/proposal due date and will need to provide our office with a copy of their applicable certification to include with the bid/proposal.

If you have any questions or need additional assistance please contact Frontier-Kemper Constructors, Inc. at (818) 362-2062 or by fax (818) 833-4289. Ask for the LACSD Effluent Outfall Tunnel Estimating Team.

Frontier-Kemper Constructors, Inc. Michels Corp, Tunneling Division
15900 OLDEN STREET, SYLMAR, CA 91342
PHONE 818/362-2062 FAX 818/833-4289

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Contact us at 800-800-8534 or sbe@sbeinc.com

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382550-00

Fictitious Business Name(s):
1 + Mind Design
 Address
301 Main Street #31G, San Francisco, CA 94105
 Full Name of Registrant #1
Mahdieh Sadrzadeh
 Address of Registrant # 1
301 Main Street #31G, San Francisco, CA 94105

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/8/2018**.

Signed: **Mahdieh Sadrzadeh**

This statement was filed with the County Clerk of San Francisco County on **8/8/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
8/08/2018

8/16/2018 + 8/23/2018 + 8/30/2018 + 9/6/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382756-00

Fictitious Business Name(s):
24th & Folsom Eatery
 Address
3109 24th Street, San Francisco, CA 94110
 Full Name of Registrant #1
Alberto Hernandez Li
 Address of Registrant # 1
278 Bay Ridge Dr., Daly City, CA 94014
 Full Name of Registrant #2
Pablo Hernandez Li
 Address of Registrant # 2
278 Bay Ridge Dr., Daly City, CA 94014

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/22/2018**.

Signed: **Alberto Hernandez Li**

This statement was filed with the County Clerk of San Francisco County on **8/22/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
8/22/2018

8/23/2018 + 8/30/2018 + 9/6/2018 + 9/13/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382308-00

Fictitious Business Name(s):
Amy, Alec and Tyler
 Address
4040 24th Street, San Francisco, CA 94114
 Full Name of Registrant #1
Alec Mironov Inc (CA)
 Address of Registrant # 1
4040 24th Street, San Francisco, CA 94114

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Alec Mironov**

This statement was filed with the County Clerk of San Francisco County on **7/25/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
7/25/2018

8/9/2018 + 8/16/2018 + 8/23/2018 + 8/30/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382401-00

Fictitious Business Name(s):
Capital ATMS
 Address
4230 Mission Street, San Francisco, CA 94112
 Full Name of Registrant #1
Aguilera Holdings LLC (CA)
 Address of Registrant # 1
4230 Mission Street, San Francisco, CA 94112

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/30/2018**

Signed: **Anthony Aguilera**

This statement was filed with the County Clerk of San Francisco County on **7/30/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
7/30/2018

8/2/2018 + 8/9/2018 + 8/16/2018 + 8/23/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382604-00

Fictitious Business Name(s):
Coinflip Studios
 Address
766 Harrison Street, Suite 103, San Francisco, CA 94107
 Full Name of Registrant #1
Summit Startups LLC (DE)
 Address of Registrant # 1
766 Harrison Street, Suite 103, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/13/2018**.

Signed: **Brian Guenther**

This statement was filed with the County Clerk of San Francisco County on **8/1/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
8/13/2018

8/16/2018 + 8/23/2018 + 8/30/2018 + 9/6/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382663-00

Fictitious Business Name(s):
Invenire Medicos
 Address
1735 Steiner Street #155, San Francisco, CA 94115
 Full Name of Registrant #1
Eufrocina Jamir
 Address of Registrant # 1
1735 Steiner Street #155, San Francisco, CA 94115

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/8/2018**.

Signed: **Eufrocina Jamir**

This statement was filed with the County Clerk of San Francisco County on **8/15/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jessa Lazo**
Deputy County Clerk
8/15/2018

8/16/2018 + 8/23/2018 + 8/30/2018 + 9/6/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382573-00

Fictitious Business Name(s):
MRM Proclean Inc.
 Address
663 1/2 San Jose Avenue, San Francisco, CA 94110
 Full Name of Registrant #1
MRM Proclean Inc, A California Corporation
 Address of Registrant # 1
663 1/2 San Jose Avenue, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/1/2018**.

Signed: **Ariana Martinez Cruz**

This statement was filed with the County Clerk of San Francisco County on **8/10/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
8/10/2018

8/16/2018 + 8/23/2018 + 8/30/2018 + 9/6/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382508-00

Fictitious Business Name(s):
Office Pride Commercial Cleaning Services
 Address
201 Spear Street, Suite 1100, San Francisco, CA 94105
 Full Name of Registrant #1
Dynafolio, LLC (CA)
 Address of Registrant # 1
201 Spear Street, Suite 1100, San Francisco, CA 94105

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08/06/2018**.

Signed: **Kanin Asvaplunprohm**

This statement was filed with the County Clerk of San Francisco County on **8/6/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jessa Lazo**
Deputy County Clerk
8/06/2018

8/9/2018 + 8/16/2018 + 8/23/2018 + 8/30/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382714-00

Fictitious Business Name(s):
Phoenix Renewals
 Address
21 Clarence Pl #409, San Francisco, CA 94107
 Full Name of Registrant #1
Golden State Investments, LLC (DE)
 Address of Registrant # 1
21 Clarence Pl #409, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/20/2018**.

Signed: **Erik Alberts**

This statement was filed with the County Clerk of San Francisco County on **8/20/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
8/20/2018

8/23/2018 + 8/30/2018 + 9/6/2018 + 9/13/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382547-00

Fictitious Business Name(s):
1.) Precise Printing
2.) Precise Art
3.) Underground Railroad Art
4.) Precise Envelope
5.) Underground Railroad Production
6.) Precise Goods and Energy
 Address
329 Bryant Street #4D, San Francisco, CA 94107
 Full Name of Registrant #1
Barry Robert Forman
 Address of Registrant # 1
329 Bryant Street #4D, San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/1/1994**.

Signed: **Barry R. Forman**

This statement was filed with the County Clerk of San Francisco County on **8/8/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
8/8/2018

8/9/2018 + 8/16/2018 + 8/23/2018 + 8/30/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382743-00

Fictitious Business Name(s):
Red Dragon Private Security
 Address
362 Fell Street, San Francisco, CA 94102
 Full Name of Registrant #1
Red Dragon LLC (CA)
 Address of Registrant # 1
362 Fell Street, San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/01/2017**.

Signed: **Thomas Wong**

This statement was filed with the County Clerk of San Francisco County on **8/21/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
8/21/2018

8/23/2018 + 8/30/2018 + 9/6/2018 + 9/13/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0382755-00

Fictitious Business Name(s):
Retailytics
 Address
3579 19th Street, Apt #1, San Francisco, CA 94110
 Full Name of Registrant #1
Michael Gallo
 Address of Registrant # 1
3579 19th Street, Apt #1, San Francisco, CA 94110

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/21/2018**.

Signed: **Michael Gallo**

This statement was filed with the County Clerk of San Francisco County on **8/22/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
8/22/2018

8/23/2018 + 8/30/2018 + 9/6/2018 + 9/13/2018

FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382345-00

Fictitious Business Name(s):
Turnpike Talent Partners
Address
1091 Church Street, San Francisco, CA 94114
Full Name of Registrant #1
Thomas P. Callahan
Address of Registrant #1
1091 Church Street, San Francisco, CA 94114

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Thomas P. Callahan**

This statement was filed with the County Clerk of San Francisco County on **7/27/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
7/27/2018

8/2/2018 + 8/9/2018 + 8/16/2018 + 8/23/2018

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0382734-00

Fictitious Business Name(s):
Sujie Brows Salon
Address
2088 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Sujata Aryal
Address of Registrant #1
2207 Bonar Street #D, Berkeley, CA 94702

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/23/2017**.

Signed: **Sujata Aryal**

This statement was filed with the County Clerk of San Francisco County on **8/21/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
8/21/2018

8/30/2018 + 9/6/2018 + 9/13/2018 + 9/20/2018

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Unique Brows Salon
Located at **2088 Mission Street, San Francisco, CA 94110**

This fictitious business name was filed in the County of San Francisco on **August 23, 2017** under file **0377348**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Sujata Aryal
2207 Bonar Street #D, Berkely, CA 94102

This business was conducted by a **AN INDIVIDUAL**.

Signed: **Sujata Aryal**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Sonya Yi**
Deputy County Clerk
8/21/2018

8/30/2018 + 9/6/2018 + 9/13/2018 + 9/20/2018

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 18-554112

PETITIONER OR ATTORNEY
Aubyn Patricio Pinckney Simpson
437 Arlington Street, San Francisco, CA 94131

TO ALL INTERESTED PERSONS:

1. Petitioner **Aubyn Patricio Pinckney Simpson** for a decree changing names as follows:

Aubyn Patricio Pinckney Simpson
changed to **Patricio Simpson**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **Sept. 18, 2018** Time: **9:00 AM**
Room: **514** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

NEYL WEBB, Clerk
DATED - July 30, 2018

8/2/0218 + 8/9/2018 + 8/16/2018 + 8/23/2018

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 18-554177

PETITIONER OR ATTORNEY
Vladimir Hamutorsky
649 9th Avenue, Apt #4, San Francisco, CA 94118

TO ALL INTERESTED PERSONS:

1. Petitioner **Vladimir Hamutorsky** for a decree changing names as follows:

Vladimir Hamutorsky
changed to **Vladimir Khamutovsky**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **Oct. 23, 2018** Time: **9:00 AM**
Room: **514** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

ROSSALY DE LA VEGA, Clerk
DATED - August 22, 2018

8/23/2018 + 8/30/2018 + 9/6/2018 + 9/13/2018

Public Legal Notices



SAN FRANCISCO HOUSING AUTHORITY

REQUEST FOR PROPOSALS FOR

BACK BUILDING ROOF REPLACEMENT Solicitation 18-050-IFB-0023

The San Francisco Housing Authority will receive sealed bids for the Back Building Roof Replacement Project for the Authority's office building at 1815 Egbert Avenue in San Francisco. Construction cost ranges from \$150,000 to \$200,000.

On Tuesday September 11, 2018 at 2PM, a site inspection will be held at the back building at 1815 Egbert Avenue in San Francisco. Contractor to check-in at office building's lobby for site inspection instructions. Please submit all questions in writing to procurement@sfha.org. The last date for submitting questions regarding this solicitation is Friday September 14, 2018 by 2:00 PM.

Sealed Bids will be received at 1815 Egbert Avenue, Contract/Procurement Division, San Francisco, CA 94124, until 2:00 PM on Friday September 28, 2018. To review the IFB Document, go to <http://sfha.org/Procurement-bids.html>.

High-Speed Rail Continues to Lead California

Continued from page 1

and avoiding black carbon, leading to site emissions that are 60 percent lower than the state average for construction.

- Continued to engage small businesses, with 115 of the 427 small businesses under contract located in disadvantaged communities.
- Preserved more than 2,500 acres of natural habitat.
- Continued working with local governments and our federal partners to prepare for future high-speed rail stations by completing station area plans that are consistent with and supportive of local and regional planning efforts required by SB 375 and our Station Area Development Policies. To date, we have executed planning with the cities of Gilroy, Merced, Fresno, San José, Bakersfield, Palmdale and Burbank, and with the Tulare County Association of Governments and the Santa Clara Valley Transportation Authority.

The Authority relies on the Global Reporting Initiative (GRI) Reporting Guidelines, the world's leading and most widely adopted sustainability reporting framework, to inform how data is selected and reported. This process reveals environmental, social, and economic impacts that matter most to our stakeholders. For more information, read the full 2017 Sustainability Report or get a quick glimpse with the Sustainability Report Highlights handout.

SOURCE: High-Speed Rail Authority

Small Business Index Shows Access to Capital is Strong Amid Record High Optimism

Continued from page 1

amount of financing. Three-quarters (75 percent) of businesses in operation for more than 20 years received the full asking amount versus two-thirds (66 percent) of companies with 11 to 20 years in operation, and just half (51 percent) of those in operation for less than 10 years.

The overall optimistic outlook and current economic conditions have influenced small businesses' reasons to secure financing. Nearly half (44 percent) of small businesses that applied for financing in the last 12 months are more likely to say they plan to increase investment in their business in the next year than those who have not applied for financing (21 percent). Additional motivators were to buy new equipment (27 percent), keep up with increased local competition (22 percent), expand/upgrade facilities, (20 percent), or buy inventory (9 percent). Only 11 percent of business owners said the financing was necessary to keep the business afloat.

About the Small Business Index

The Index is part of a multiyear collaboration by MetLife and the U.S. Chamber to elevate the voice of America's small business owners and highlight the important role they play in the nation's economy. The initiative produces the quarterly MetLife and the U.S. Chamber of Commerce Small Business Index; a nationwide event series, and the annual Dream Big Small Business Awards program, which celebrates the achievements of small businesses and honors their contributions to America's economic growth.

Please visit www.SBIndex.us for the full results and methodology.

About the U.S. Chamber of Commerce

The U.S. Chamber of Commerce is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations. For more information, visit www.uschamber.com.

About MetLife

MetLife, Inc. (NYSE: MET), through its subsidiaries and affiliates ("MetLife"), is one of the world's leading financial services companies, providing insurance, annuities, employee benefits and asset management to help its individual and institutional customers navigate their changing world. Founded in 1868, MetLife has operations in more than 40 countries and holds leading market positions in the United States, Japan, Latin America, Asia, Europe and the Middle East. For more information, visit www.metlife.com.

SOURCE: U.S. Chamber of Commerce





SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 34 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

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